

Restaurant Startup Roadmap











Create a business plan for your restaurant.

The business plan is a written, viable plan of action to guide your success. <u>Economic Development Partnership of North Carolina has great resources to help with your business plan</u>.

Register your business.

Your business must be registered. It's a good idea to <u>perform a name search</u> <u>online</u> or in office to determine if the proposed business name has already been filed. If you've <u>organized as an LLC register with the N.C. Secretary of State.</u>

<u>Corporations also register with North Carolina</u> as well.

If you're organized as a sole proprietorship or general partnership, <u>file with the Durham County Register of Deeds</u> and pay the \$26 file fee.

Apply for an Employer Identification Number (EIN) from the IRS.

Also known as a Federal Tax ID Number, you'll need an EIN if you will be hiring employees, forming a partnership, or corporation. Read more about EINs and apply online for yours with the IRS.

Determine your business legal structure.

Before selecting a business structure, consult your attorney and/or accountant <u>as</u> each structure carries with it unique legal and tax consequences.

Sign up for a State Tax ID.

To collect sales and use taxes, <u>you'll need to register the N.C. Department of Revenue</u>. You will receive information from the Department of Revenue on sales and use tax reporting and remittance requirements.

Learn about financial resources available.

Small business owners in North Carolina have <u>financial resources available at the federal level</u> and <u>right here in North Carolina</u>.

Business Resources

Business Planning

https://edpnc.com/start-or-growa-business/start-a-business/smallbusiness-resources/

Legal Structure

https://www.sba.gov/business-guide/ launch/choose-business-structure-typeschart

EIN Info & Application

https://www.irs.gov/businesses/smallbusinesses-self-employed/apply-foran-employer-identification-number-einonline

Business Name Search

http://www.sosnc.gov/search/index/corp

LLC State Registration

https://edpnc.com/wp-content/ uploads/2015/09/Limited-Liability-Company-Articles-of-Organization.pdf

Corporation State Registration

https://edpnc.com/wp-content/ uploads/2015/10/Instructions-for-Filing-Corporation-Articles-of-Incorporation.pdf

County Register of Deeds

http://www.dconc.gov/government/departments-f-z/register-of-deeds

NC Department of Revenue

https://eservices.dor.nc.gov/ncbusreg/

Financial Resources (Federal)

https://www.sba.gov/funding-programs

Financial Resources (State)

https://edpnc.com/start-or-growa-business/start-a-business/smallbusiness-resources/#sec2

Plan Your Location

Find a location zoned for your restaurant.

The <u>Unified Development Ordinance</u> (<u>UDO</u>) designates zoning of properties in <u>Durham</u>. Look up "Restaurant" in the UDO's Table of Uses to find the zoning districts in which restaurants are allowed. Use the <u>Zoning Atlas</u> to find properties with the zoning you need.

Confirm zoning for the location you want.

Send a "Business Zoning Verification Form" to the City of Durham/Durham County Planning Department. You can also visit the Development Services Center at Durham City Hall.

Choose your design professionals.

Depending on the type of construction, you may need to hire a licensed professional, such as an architect, contractor or General Contractor. Contact City of Durham/Durham County Planning Department to determine if you will need to do so.

Check if your location will require historic review.

Some locations and buildings need to have <u>renovations reviewed by the Historic Preservation Commission</u> (HPC).

Complete and sign your lease.

To avoid common pitfalls, it is best to review the lease with your attorney.

Location Resources

UDO Uses & Zones

http://www.codepublishing.com/NC/ Durham/#!/5.1.html

Zoning Atlas

http://durhamnc.gov/423/Zoning-Atlas

Zoning Form

http://durhamnc.gov/DocumentCenter/ View/2674/Business-Verification-Letters-PDF

Historic Locations

http://durhamnc.gov/DocumentCenter/ View/1347/Work-Requiring-a-Certificate-of-Appropriateness-with-Classification-Chart-PDF

H Develop Your Space

Learn about the City's Development Review Process.

Development Review Section of the Durham <u>City-County Planning</u> <u>Department</u> reviews plans and serves as case managers for projects. It's also good to have an idea of <u>what the City-County timelines look like for review</u>.

Obtain a building permit.

Have your general contractor start the building permit process with City/County inspections. Your general contractor can expedite the plan review process by submitting plan documents digitally.

Monitor your progress.

Stay current with the <u>progress of your</u> building plan review status, permits, and Certificates of Compliance online.

Apply for a sign permit.

Prior to installation, a sign permit must be issued per Unified Development Ordinance (UDO). Both permanent and temporary signs require permits.

Contact the fire department.

To ensure your building meets the N.C. Fire Code, you should <u>contact</u> <u>the Durham Fire Department</u>. Note: A Change of Use will require a full inspection.

Complete an Outdoor Seating Permit Application.

Eating establishments and restaurants located in the Downtown Design and Compact Design zoning districts that wish to operate an outdoor seating area on City-maintained, public rights-of-way, City sidewalks, public alleys, and/or pedestrian ways must apply.

Space Resources

City-County Planning

http://durhamnc.gov/388/Development-Review-Process-Overview

City Timelines

http://durhamnc.gov/387/Development-Review-Timelines-Procedures

Building Permit

http://durhamnc.gov/DocumentCenter/ View/983/Building-Application-Form-PDF

Submit & Monitor Digital Plans http://durhamnc.gov/467/Dplans

Monitor Permit Progress

http://ldo.durhamnc.gov/durham/ldo_web/ldo_main.aspx

Sign Permits

http://durhamnc.gov/DocumentCenter/ View/10717/Sign-Permit-Applicationand-Checklist

Fire Department

http://durhamnc.gov/620/Fire-Department

Outdoor Seating Permit

https://durhamnc.gov/369/Outdoor-Seating-PermitsOutdoor-Dining



Food Service Regulations

Complete the New Food **Service Establishment Plan Review Application.**

Then submit it to County that includes the menu, scaled drawing, specification sheets for new equipment, and the required fee. Plan on a response within two weeks.

Ensure one employee is a certified food protection manager.

Review the North Carolina Food Code Manual.

Verify N.C. Food Rules Compliance

Understand the rules around food protection and sanitation.

Complete a Transitional Food Service Plan Review.

If the establishment is already in existence, you need to complete a Transitional Plan Review Application—it's good for 180 days.

Complete a Renovation Plan Review application.

If the restaurant is making only minor changes, your Renovation Plan Review ensures you'll meet N.C. Food Code requirements.

Contact Durham County Plan Review Specialist.

Call (919) 560-7800 at least 5 but not more than 30 business days prior to projected opening date to schedule the permitting evaluation.

Food Resources

County Privilege License

http://www.dconc.gov/home/ showdocument?id=10212

New Establishment Review

http://www.dconc.gov/home/ showdocument?id=21417

N.C. Food Service Establishment

http://ehs.ncpublichealth.com/docs/ rules/294306-26-2600.pdf

Food Code Manual

http://ehs.ncpublichealth.com/faf/docs/ foodprot/NC-FoodCodeManual-2009-FINAL.pdf

Transitional Plan Review

http://www.dconc.gov/home/ showdocument?id=4383

Renovation Plan Review

http://www.dconc.gov/home/ showdocument?id=20567

Alcohol Regulations

If your business will engage in the selling of alcohol, you should:

- Learn more about applying for **ABC Permits**
- Apply for an ABC Retail Permit by submitting application
- Complete <u>Local Government</u> Opinion 001
- Complete <u>Local Government</u> Opinion 002
- Complete Proof of Alcohol **Training Form**
- Complete Recycling Compliance Form
- Obtain a **County beverage license**

Alcohol Resources

ABC Permits - Learn

http://abc.nc.gov/Permit/Apply

ABC Permits - Apply

https://portal.abc.nc.gov/Public%20 Web%20Documents/Divisions/Permits/ Retail/1.%20Retail%20Permit%20 Application%20and%20Forms/ Application%20for%20ABC%20Retail%20 Permit(s).pdf

Local Gov't 001

https://portal.abc.nc.gov/Public%20 Web%20Documents/Divisions/Permits/ Retail/1.%20Retail%20Permit%20 Application%20and%20Forms/Local%20 Government%20Opinion%20(A%20 link%20to%20Designated%20Opinion%20 Contacts%20is%20provided%20on%20 the%20Permits%20page).pdf

Local Gov't 002

https://portal.abc.nc.gov/Public%20 Web%20Documents/Divisions/Permits/ Retail/1.%20Retail%20Permit%20 Application%20and%20Forms/ InspectionZoning%20Compliance%20Form. pdf

Proof of Training

https://portal.abc.nc.gov/Public%20 Web%20Documents/Divisions/Permits/ Retail/1.%20Retail%20Permit%20 Application%20and%20Forms/Proof%20 of%20Alcohol%20Seller%20Server%20 Training.pdf

Recycling Compliance

https://portal.abc.nc.gov/Public%20 Web%20Documents/Divisions/Permits/ Retail/1.%20Retail%20Permit%20 Application%20and%20Forms/ Recycling%20Compliance%20Form%20 (Application).pdf

Employer Requirements

Hire employees.

The <u>Durham NCWorks Career Center</u> <u>can help you find the talented work-</u> <u>ers</u> you need for your restaurant.

Check if you need unemployment insurance.

Use the <u>Division of Employment</u>
<u>Security's site</u> to see if you need to comply.

Obtain Workers' Compensation Insurance.

For 3 or more employees, you'll likely need workers' compensation insurance. <u>Learn more at N.C. Industrial</u> Commission.

Complete Federal Form I-9.

Form I-9 is used for verifying the identity and employment authorization of individuals hired for employment in the United States.

Employer Resources

Find Workers

https://durhamnc.gov/572/NCWorks-Career-Center

Unemployment Insurance

https://des.nc.gov/DES

Worker's Comp

http://www.ic.nc.gov/

Form I-9

https://www.uscis.gov/i-9

Plan Your Opening

Open a Business Bank Account.

Business banking offers limited personal liability protection by keeping your business funds separate from your personal funds.

Create a Marketing Plan

The Small Business Administration can help you with a <u>sample marketing</u> plan.

Place Your Business on Google

<u>Listing your business with Google</u> is an important step today.

Opening Resources

Banking

https://www.sba.gov/business-guide/launch/open-business-bank-account-fees-benefits

Sample Marketing Plan

https://www.sba.gov/business-guide/ manage-your-business/marketing-sales

Google Business

https://www.gybo.com

Staying Successful + Resources

Post Required State and Federal posters and permits.

You can <u>print required posters for free</u> <u>from the N.C. Dept. of Labor.</u>

Prepare for Inspections.

Once permitted the establishment is inspected on a regular basis. Regular inspections and visits are not announced or scheduled. Ensure food service workers are following required laws and have good hygiene.

Learn more about business recordkeeping.

As a new business owner, you need to know your <u>federal tax responsibilities</u>.

Prepare for taxes.

The N.C. Dept of Revenue holds regular Tax Seminars throughout the year.

Other Durham Resource Partners

- Small Business Center at Durham Tech
- Small Business Technology & Development Center
- The Institute
- <u>Durham Small Business Advisory</u> <u>Committee</u>
- Business Link: North Carolina

General Resources

Required Posters

https://www.labor.nc.gov/safety-and-health/publications/state-and-federal-workplace-poster-requirements/ncdol-labor-law

Federal Tax

https://www.irs.gov/pub/irs-pdf/p583.pdf

N.C. Tax Seminars

http://www.dornc.com/business/ smallbusseminars.html

Durham Tech

https://www.durhamtech.edu/sbc/

Tech & Development Center

http://www.sbtdc.org/offices/nccu/

The Institute

http://www.theinstitutenc.org/

Small Business Advisory

http://durhamnc.gov/462/Small-Business-Advisory-Committee

Business Link: North Carolina

http://blnc.gov

Connect for Additional Assistance



Office of Economic & Workforce Development

801 E. Main Street, Suite 5-100 Durham, NC 27701

Visit us online or call (919) 560-4965